



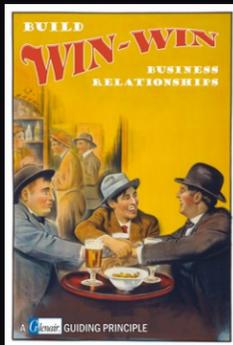
# Why Work at Glenair?



# The Glenair Culture

## Celebrating 60 Years of Interconnect Excellence by Chris Toomey, President

**P**retty proud moment for all of us at Glenair: 2016 marked our 60th year serving the high-performance interconnect industry with solutions designed, made and marketed in our original factory site on Air Way in Glendale, California. Today, our Southern California campus has grown to over 1 million square feet, making Glenair the biggest "made-in-the-USA" interconnect supplier in the hi-rel business. And of course we now produce a much wider range of solutions than we did when we first got started: From industry-standard and qualified offerings such as MIL-DTL-38999 Series III, to ultraminiature solutions like the Series 80 Mighty Mouse, Glenair has become a go-to supplier to the world's biggest and most innovative OEM equipment manufacturers.



We like to think of ourselves as a "uniquely responsive" interconnect company of scale. I believe no other Mil-Aero interconnect supplier combines the service-levels of our technical support team, the productive capacity of our first-world based factories, the speed and availability of our massive same-day inventory, and our willingness to tackle even the most challenging interconnect problems—from small quantity specials to complex cables and integrated interconnect systems. One of our greatest sources of pride is our appetite for new product innovation, even as we maintain support for the broad range of legacy and industry-standard interconnect technologies. Above all, we pride ourselves on being an easy company to work with: we take our guiding principle to "build win-win business relationships" to heart in all our activities.

Of course, all of this goodness depends on teamwork. And what a great team we have here at Glenair. I suppose it might be considered naïve or Pollyannaish in some circles to observe that the aggressive, hardball, win/lose tactics other folks use to reach the top effectively robs them of the "good company" and "team-spirit" we enjoy every day here at Glenair. As someone much smarter than me once observed, "it's great to be great, but it's better to be human." I'll take human every time.

Now don't get me wrong: we aspire to business success and material accomplishment as much as the next guy. It's just that we also believe it is equally important to live a meaningful and satisfying life—and we manage our business accordingly. To accomplish this balance, you need genuine, high-quality relationships; the kind of "good company" that comes by being the right kind of team-mate yourself—trustworthy, authentic, happy, kind, courageous and humble—behavior I am happy to say, I see put into practice every day here at Glenair. If this is the kind of work environment you have a thirst for, click on this employment inquiry form or stop by and see us at one of our scheduled tradeshow exhibits.



*Chris Toomey*

## Commitment to Quality and Customer Service

**G**lenair is proud of the quality and reliability we build into our extensive range of interconnect solutions—from discrete connectors to complex integrated systems. Glenair is the biggest "made in the USA" interconnect supplier in the high-reliability industry. Glenair is ISO 9001:2008 and AS9100:2009 certified and registered in the United States. Our PCB and solder termination operations are also Nadcap certified. Internationally, Glenair's industrial operation in Bologna, Italy is IRIS, AS9100 SAE Aerospace and ISO 9001 certified. Our Mansfield, UK Micro and Nano connector and cable operation is likewise AS9100 certified and registered. We are laser-focused on customer service and committed to being the easiest manufacturer in our market to do business with. Here are just some of our key customer service principles:



Lightning-fast turnarounds on quotes and special orders



ISO 9001: 2008 and AS9100: 2009 quality

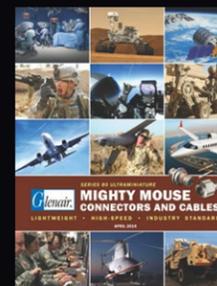


Worldwide sales and technical support in every major market

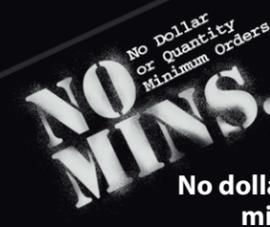
Huge same-day shipment inventory



Generous NRE, RMA, and sample request policies



Full-spectrum, "no gap" product lines



No dollar or quantity minimums



No attitudinal constraints when it comes to customer convenience and service



Abundant engineering and technical support